



Driving Future Leadership

Q1 FY27 INVESTOR PRESENTATION

AUGUST 2026

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Q1FY27 Financial Highlights

Talbros Automotive Components Limited (TACL) – Group

Group Turnover: ₹ 387 Crs. in Q1FY27 | ₹ 314 Crs. in Q1FY26 ▲ 23%

Sealing Division

Total Income

₹ 164 Crs. | ₹ 135 Crs. ▲ 21%
Q1FY27 Q1FY26

- Gaskets
- Heat shields

Marelli Division (50% JV)

Total Income

₹ 105 Crs. | ₹ 73 Crs. ▲ 43%
Q1FY27 Q1FY26

- Chassis Components

Marelli Talbros Chassis
Systems Pvt Ltd

Forgings Division

Total Income

₹ 78 Crs. | ₹ 75 Crs. ▲ 4%
Q1FY27 Q1FY26

- Forging Components

Marugo Division (50% JV)

Total Income

₹ 40 Crs. | ₹ 31 Crs. ▲ 31%
Q1FY27 Q1FY26

- Anti Vibration Products
- Hoses

Talbros Marugo
Rubber Pvt Ltd

TACL Standalone

Q1 FY27 Consolidated Financial Highlights

Q1 FY27 vs Q1 FY26

Total Income from Operations ^

₹ 242 Crs.
(+ 15% YoY)

EBITDA^ / EBITDA Margin (%)

₹ 43 Crs. / 17.6%
(+23% YoY) / (+110 bps YoY)

Profit After Tax / PAT Margin (%)

₹ 30 Crs. / 12.4%
(+ 35% YoY) / (+190 bps YoY)

Gasket & Heat Shield
(52% of Revenue)

(46% - Gaskets) (6% - Heat shields)

Revenue

₹163.7 Crs.
+21% YoY

Forgings
(25% of Revenue)

₹78.4 Crs.
+4% YoY

MTCS
(17% of Revenue)

₹104.8 Crs.
+43% YoY

TMR
(6% of Revenue)

₹39.6 Crs.
+31% YoY

EBITDA

₹29.2 Crs.
+32% YoY

₹13.5 Crs.
+7% YoY

₹16.9 Crs.
+31% YoY

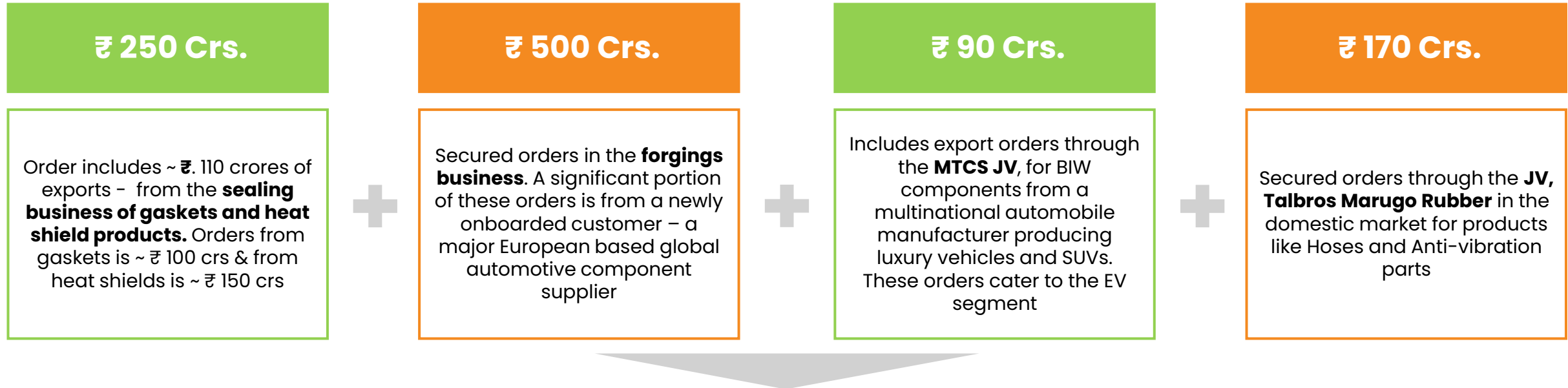
₹5.5 Crs.
+57% YoY

*As at June 2026

^Includes Other Income

New Order Update

TACL along with its JV's has received orders worth over ₹ 1,000 crores



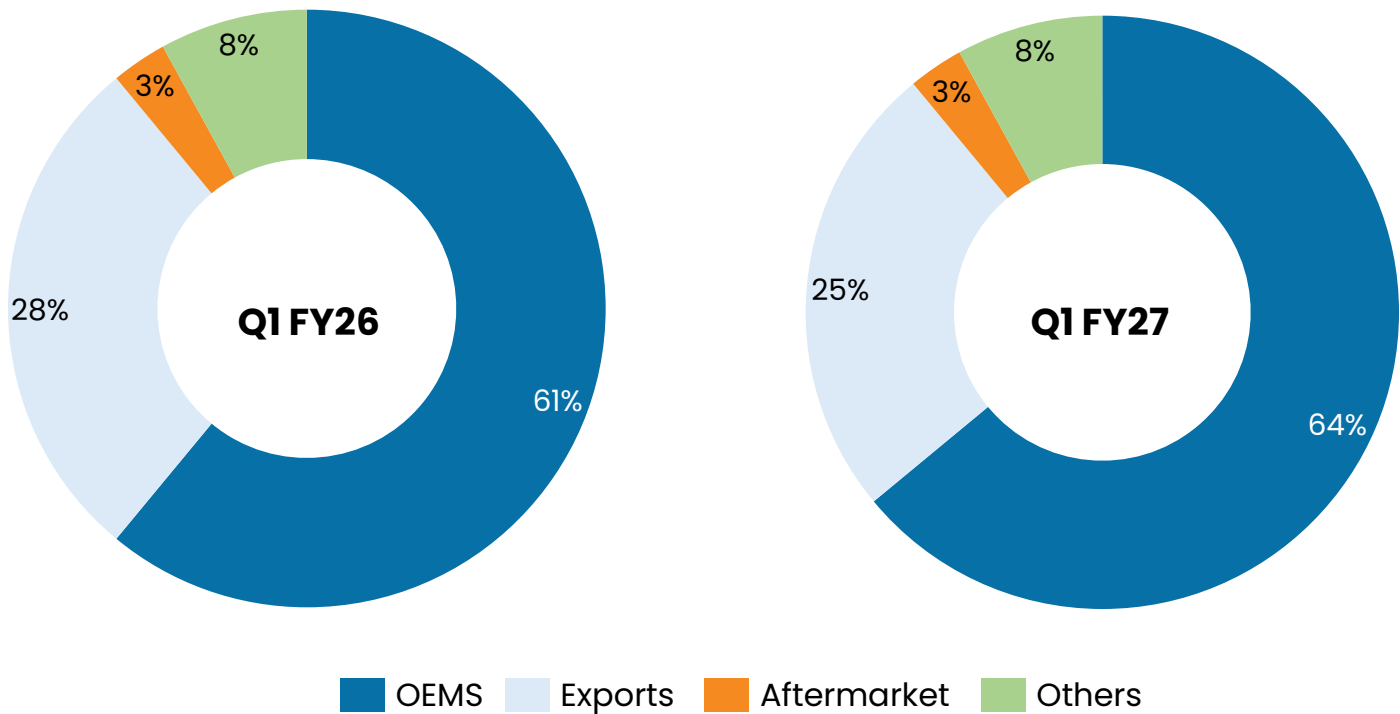
- ✓ **The company is deepening its footprint in a highly competitive and demanding market of Europe.** This expansion not only demonstrates the company's capability to meet global benchmarks but also positions it as a reliable supplier within the European automotive ecosystem. **As a result, the company is gaining market share in this region.**
- ✓ These orders are to be executed over the period of next 5 years
- ✓ The commercialization for these products will start from FY27
- ✓ These orders include ~**Rs. 100 crores** order received for **EV segment**
- ✓ These orders include ~**Rs. 700 crores** order received for **Exports segment**

Consolidated P&L Statement

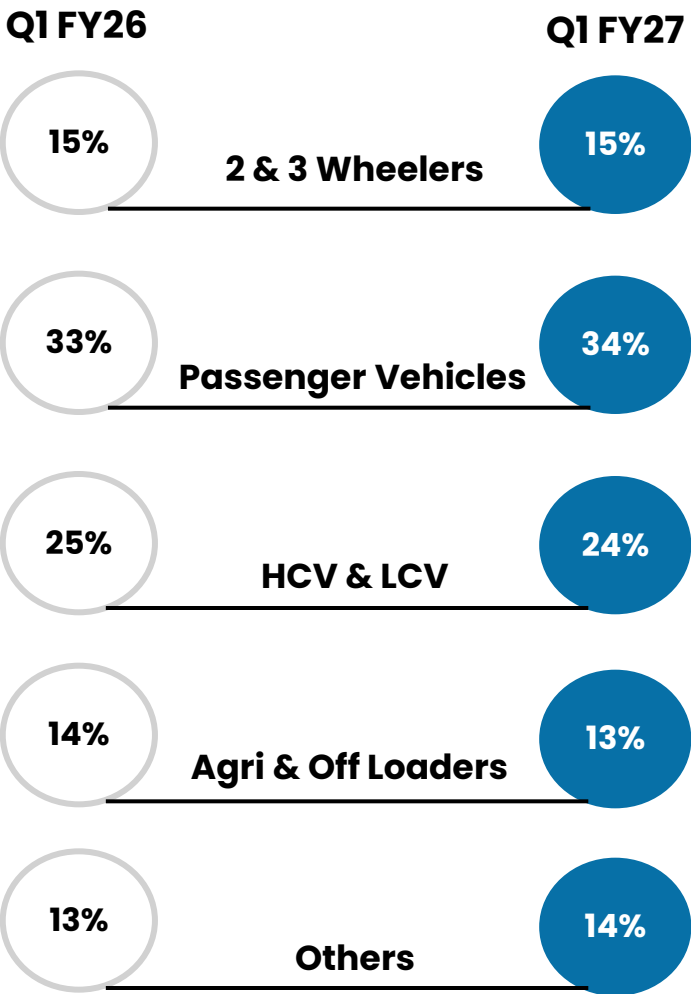
Particulars (Rs. In crores)	Q1 FY27	Q1 FY26	Y-o-Y
Revenue from Operations	238.4	206.8	15%
Other Income	3.8	3.8	
Total Income	242.2	210.6	15%
Raw Material	121.3	108.1	
Employee Cost	28.4	24.3	
Other Expenses	49.7	43.3	
EBITDA	42.8	34.9	23%
EBITDA Margin	17.6%	16.5%	
Depreciation	8.4	7.6	
EBIT	34.4	27.3	26%
EBIT Margin	14.2%	12.9%	
Finance cost	2.8	3.3	
Share of Profit from JVs	6.1	4.0	
Profit before Tax (Before Exceptional Items)	37.7	28.0	35%
Tax	7.7	5.7	
Profit After Tax (Before Exceptional Items)	30.0	22.3	35%
PAT Margin %	12.4%	10.5%	

Diversified Revenue Mix

Breakup (Type of Market)*



Domestic Breakup (By Market Type)

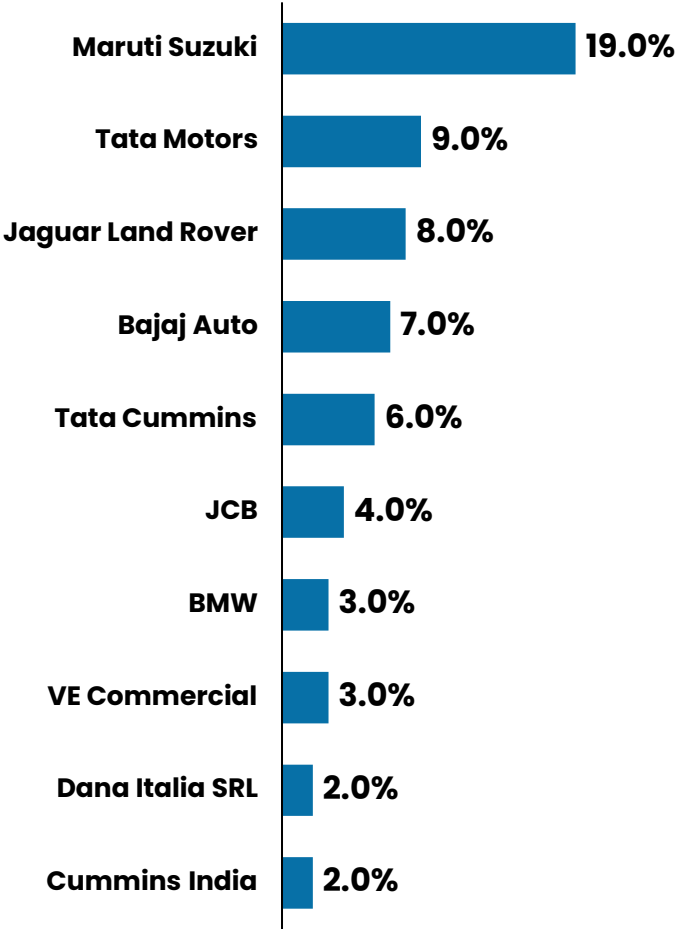


*Proportionate share of JV

Diversified Customer Base

Q1 FY27

Top 10 customers



2 Wheeler



Passenger



HCV/LCV



DAIMLER



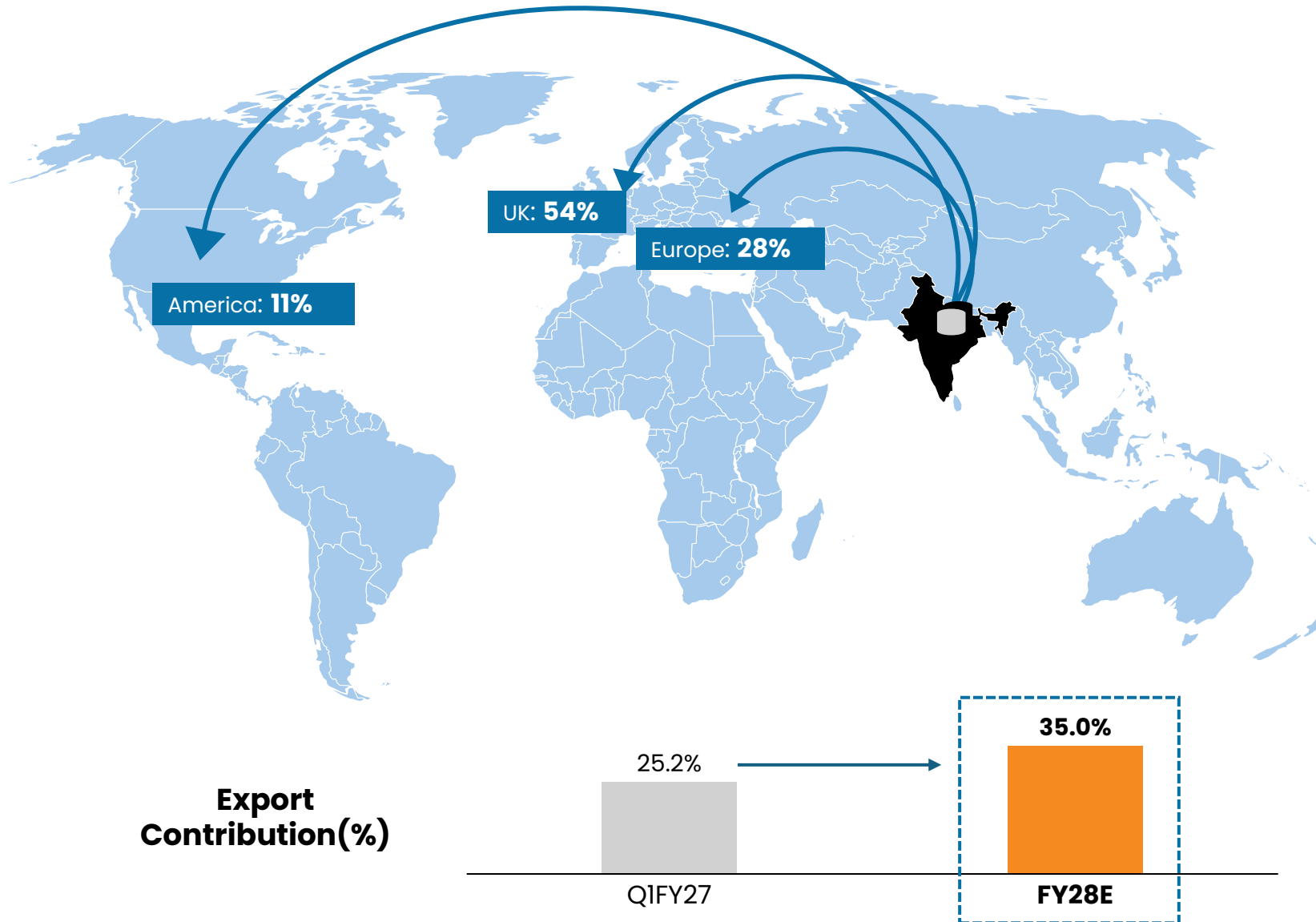
Agri & Off Loader



VOLVO



Export Profile



Well-Positioned to Capitalise on Global OEM Sourcing Shifts

- ✓ Diversified exports with Europe & UK comprising of ~80%
- ✓ Structural challenges in Europe's auto industry—weak OEM and Tier-1 balance sheets—are driving supplier consolidation and sourcing shifts
- ✓ Global OEMs reducing China dependence are accelerating supply-chain realignments toward reliable alternate geographies
- ✓ Talbros is well positioned to benefit, leveraging strong engineering, cost competitiveness, and execution capabilities
- ✓ Export order book continues to strengthen, supported by deeper global OEM relationships
- ✓ ₹700 Crs of recent export order wins, including from a large European auto OEM, provide strong medium-term visibility

Business Verticals

Talbro's At a Glance

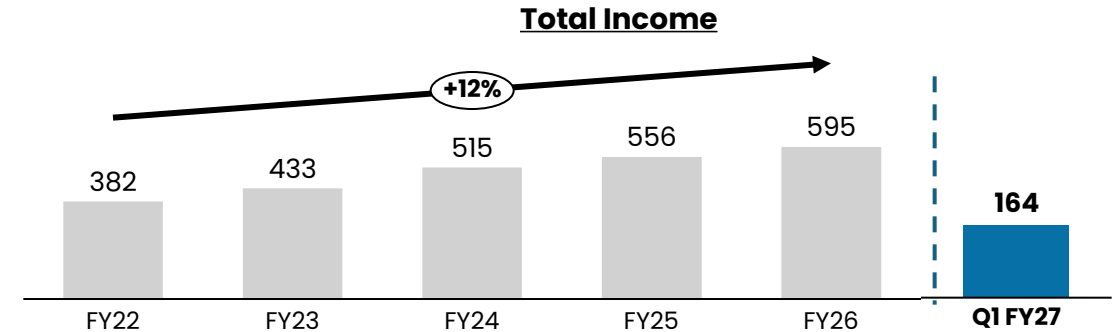
60+ YEARS OF EXPERIENCE Deep expertise in auto component manufacturing	5 PRODUCT VERTICALS Gaskets, Heat Shields, Forgings, Suspension, Anti-vibration & Hoses	Diversified AUTO COMPONENT PLAYER Two Wheelers, PVs, CVs, Off-Highway & Farm Equipment
EV Ready Supplying major OEMs globally in the electric vehicle transition	30+ OEM CLIENTS Wide base spanning products and geographies worldwide	2 GLOBAL JVS International technology tie-ups for best-in-class products

One of the
**Most
Hedged**
Auto
Component
Players

Gasket & Heat Shields Business

Market Leader

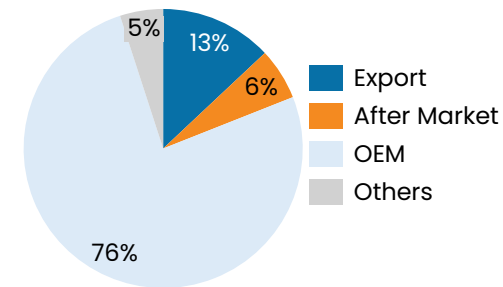
- ✓ **~50%** Market share in Gaskets **3x** the nearest competitor
- ✓ Market Leader in – Two-Wheeler, Agri & Off Loaders, HCV & LCV segment
- ✓ **Single Source** Supplier for **5** of our customers



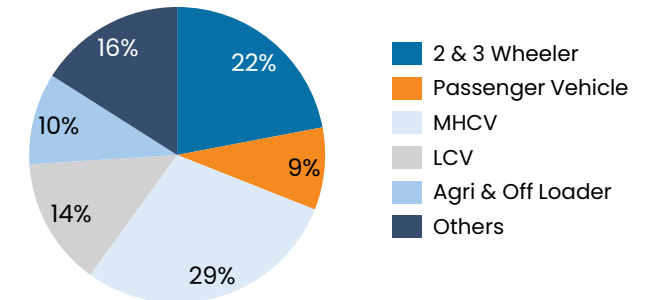
Key Customers



Segment Wise Breakup



Q1 FY27 Breakup



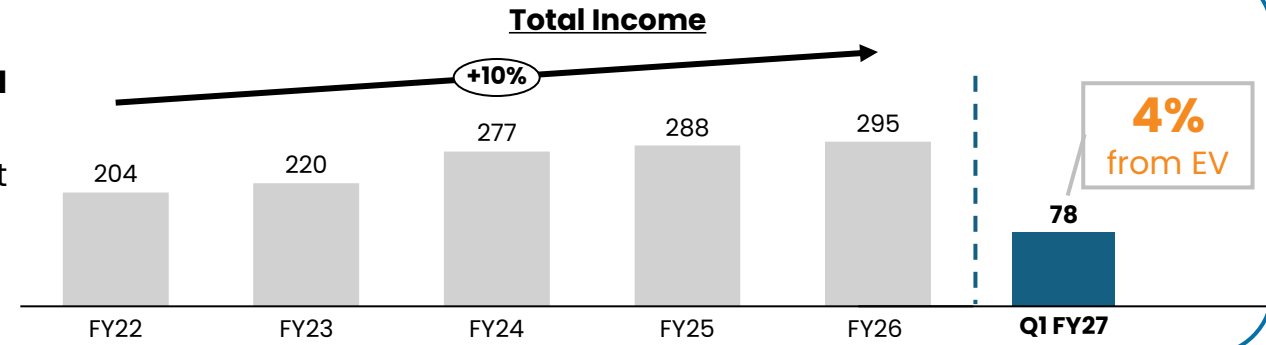
Heat Shields

- ✓ Signed up exclusive contract with SANWA for Light Weight Aluminium Heat Shields which is used for automotive applications specially in PV segment and is a futuristic product technology
- ✓ Value added features like Noise Reduction, Emission Control, Heat Insulation at challenging temperatures and is a widely used on new generation engines including Hybrid and EV's
- ✓ Revenue from **heat shield in Q1 FY27 stands ₹ 17.24 Crs.** and from **EV in Q1 FY27 Stands at ₹ 0.35 Crs.**

Forgings Business

One Stop Solution Provider

- ✓ One stop solution for **Hot Forging** (750 to 2,500 Ton Press)
- ✓ **Strong presence in Overseas Market & Supplier to Top Tier I companies**
- ✓ **One Stop Solution** for Die Design, Machine parts and Heat treatment (Normalizing and Carburizing)
- ✓ Revenue from EV in forging division in Q1FY27 Stands at **₹3.41 Crs.**



Key Customers



Product Types:

King Pins

Dump End

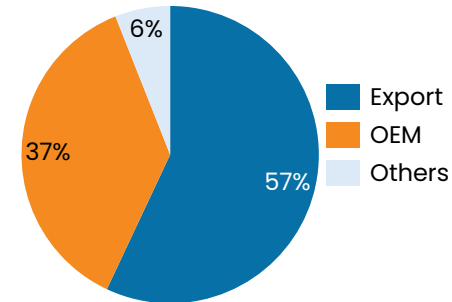
Gear Blanks

Retaining Plate

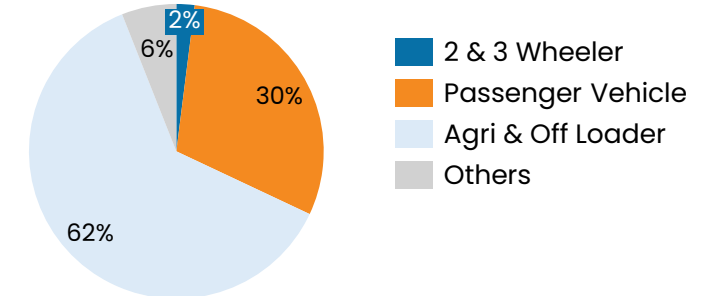
Housing & Yoke Shafts

Companion Flange

Segment Wise Breakup



Q1 FY27 Breakup

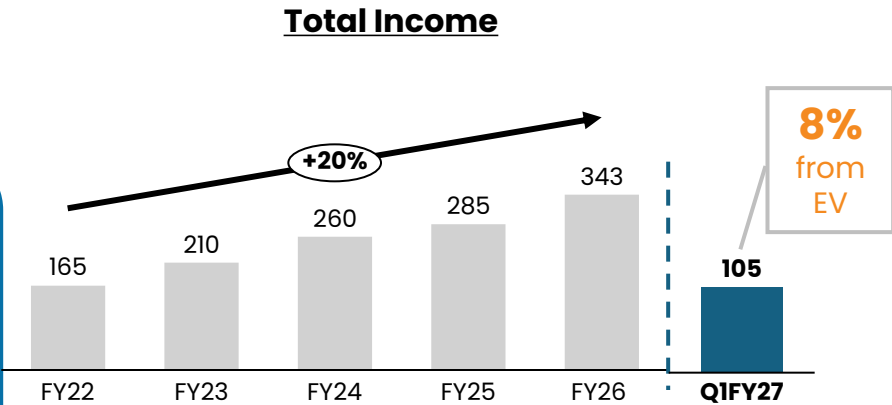


Strong Global Partnerships – Joint Ventures (MTCS)



Marelli Talbros Chassis Systems Pvt. Ltd. (MTC)

- ✓ **Marelli Corporation** – A global automotive supplier with annual revenue of over € 6 Bn
- ✓ 50:50 partnership commenced production in April 2012
- ✓ 100% Sales to OEMs
- ✓ Significant share of Control Arms business from Maruti Suzuki and Tata
- ✓ **90%+** of the revenue in this JV comes from the PV segment



Products

Control Arms

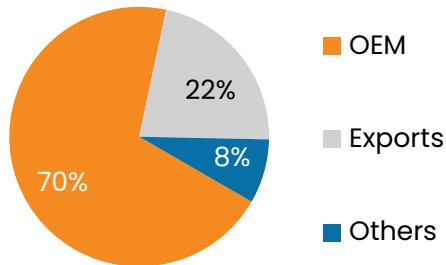
Front Axle

Rear Axle

Key Customers



Revenue Split



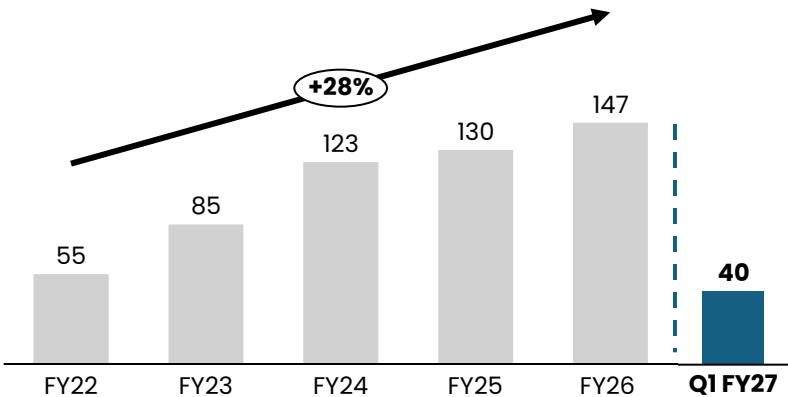
Strong Global Partnerships – Joint Ventures (TMR)



Talbros Marugo Rubber Pvt. Ltd. (TMR)

- ✓ **Marugo Rubber Industries Ltd (Japan)** - Global leader in supply of Anti-Vibration Product and Hoses
- ✓ 50:50 partnership commenced production in February 2013
- ✓ 100% Sales to OEMs predominantly Maruti Suzuki
- ✓ **~90%** of the revenue in this JV comes from the PV segment and **8%** from CV segment

Total Income



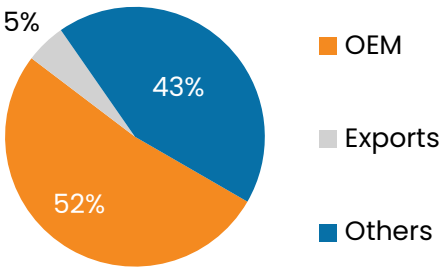
Products

Engine Mounts	Strut Mounts	Mufflers & Hangers
Suspension Bushes	Rubber Bushes	Hoses

Key Customers



Revenue Split



Lohum Talbros Carbon Pvt. Limited – Joint Venture

LOHUM TALBROS CARBON PVT. LTD



Talbros Automotive Components Ltd

49%



LOHUM

Where Critical meets *Infinite*

Lohum Cleantech Private Ltd

51%

Product Overview

- ✓ **Recovered Carbon Black (rCB):**
Carbon black is a fine black powder used to strengthen rubber (also used as a pigment in inks and coatings). rCB is recycled carbon black and can substitute for virgin carbon black.
- ✓ **Devulcanized Rubber:**
Natural/synthetic rubber goes through vulcanization to harden. To reuse or recycle rubber (e.g. from tyres), one needs to devulcanize it (break the carbon-sulphur bonds).

Industry Overview

- ✓ Virgin carbon black is a **~\$27 B** market; rCB is a **~\$1.8 B** high-growth subset growing at **+35% CAGR**
- ✓ Devulcanized rubber is **~\$3.5 B market** globally and rising with OEM sustainability targets growing at **+10% CAGR**
- ✓ Early conversations indicate ~20% substitution potential in compounds when quality clears the bar

Scope of Business

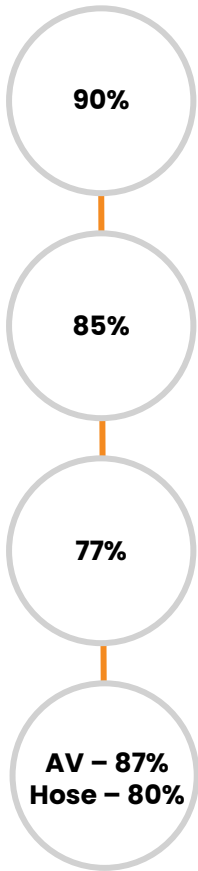
- ✓ The JV is a technology led entry into a large, ESG-advantaged market, with a partner who has technology for the product line.
- ✓ Business to be commenced from July 2026 onwards
- ✓ Subject to lock-in, the non-selling party has Right of First Refusal on the sale of other party's shareholding

Funding Plans

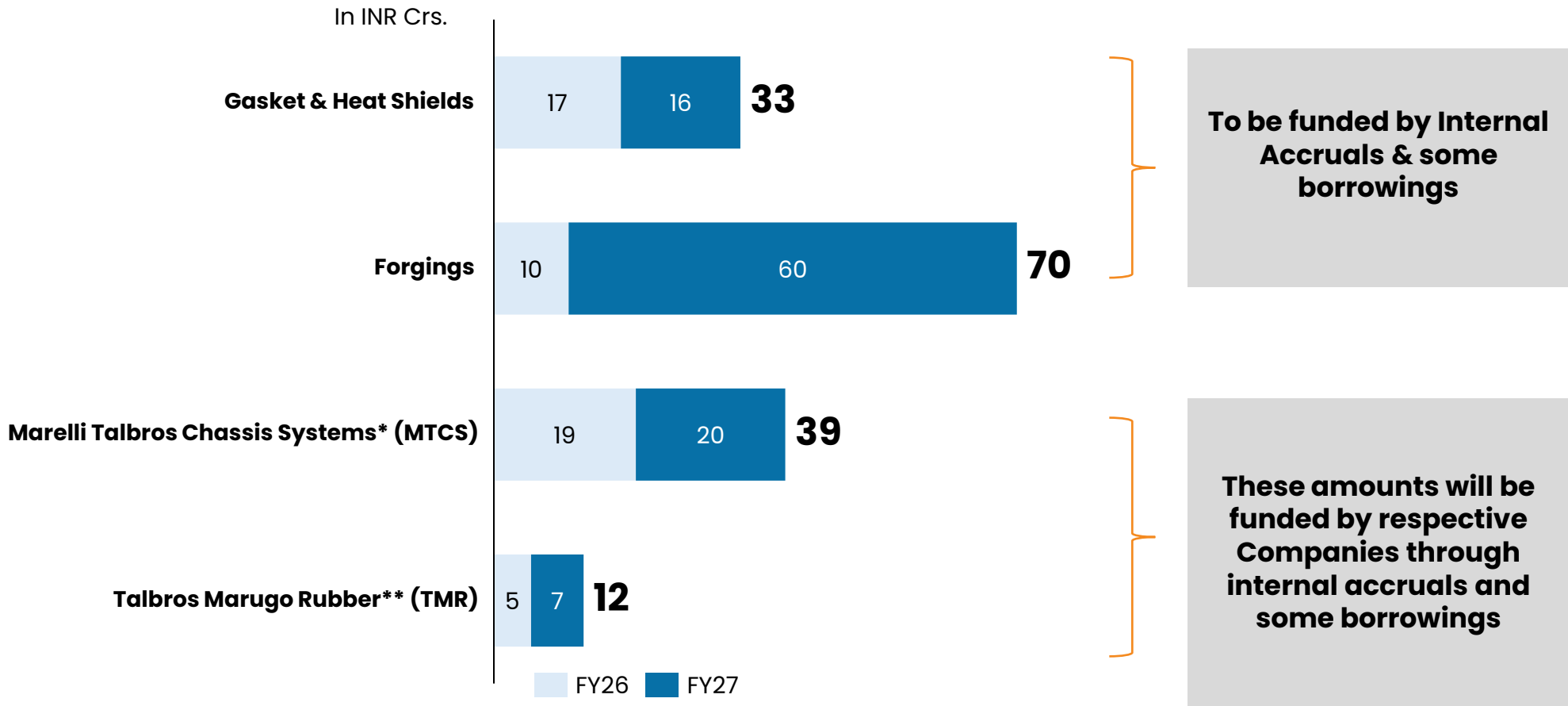
- ✓ Equity funding for the 1st year is ₹ 20 Crs. out of which Talbros' commitment will be at 49% of that (**i.e. ₹ 9.95 Crs.**)

Capex Plans

Capacity Utilization (Q1 FY27)



Additional Capex to reach revenues in FY27e



* MTCS is a 50% Joint Venture with Marelli Suspension Systems SpA

** TMR is a 50% Joint Venture with Marugo Rubber

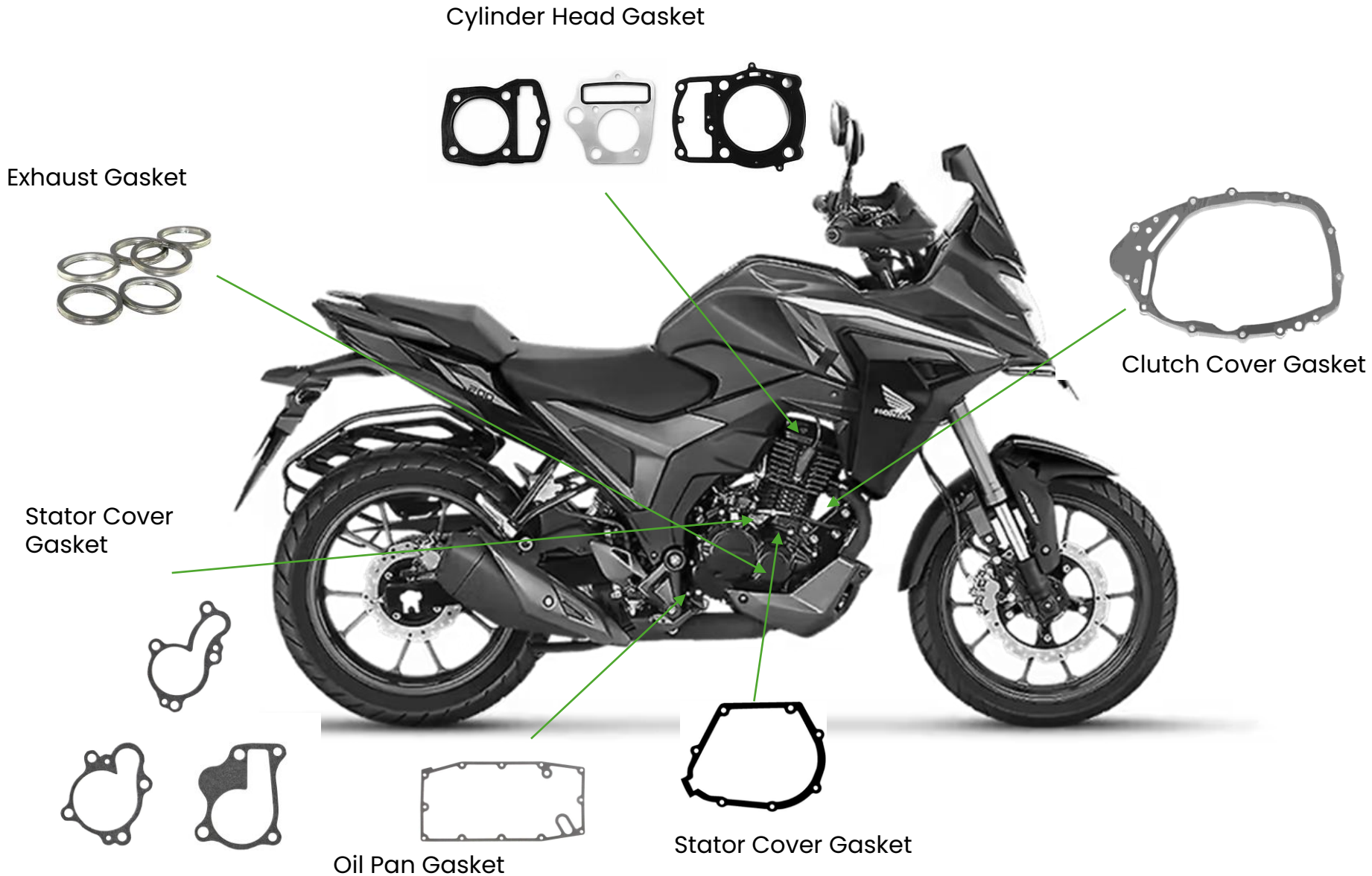
Total Capex

✓ FY26: **INR 51 Crs.**

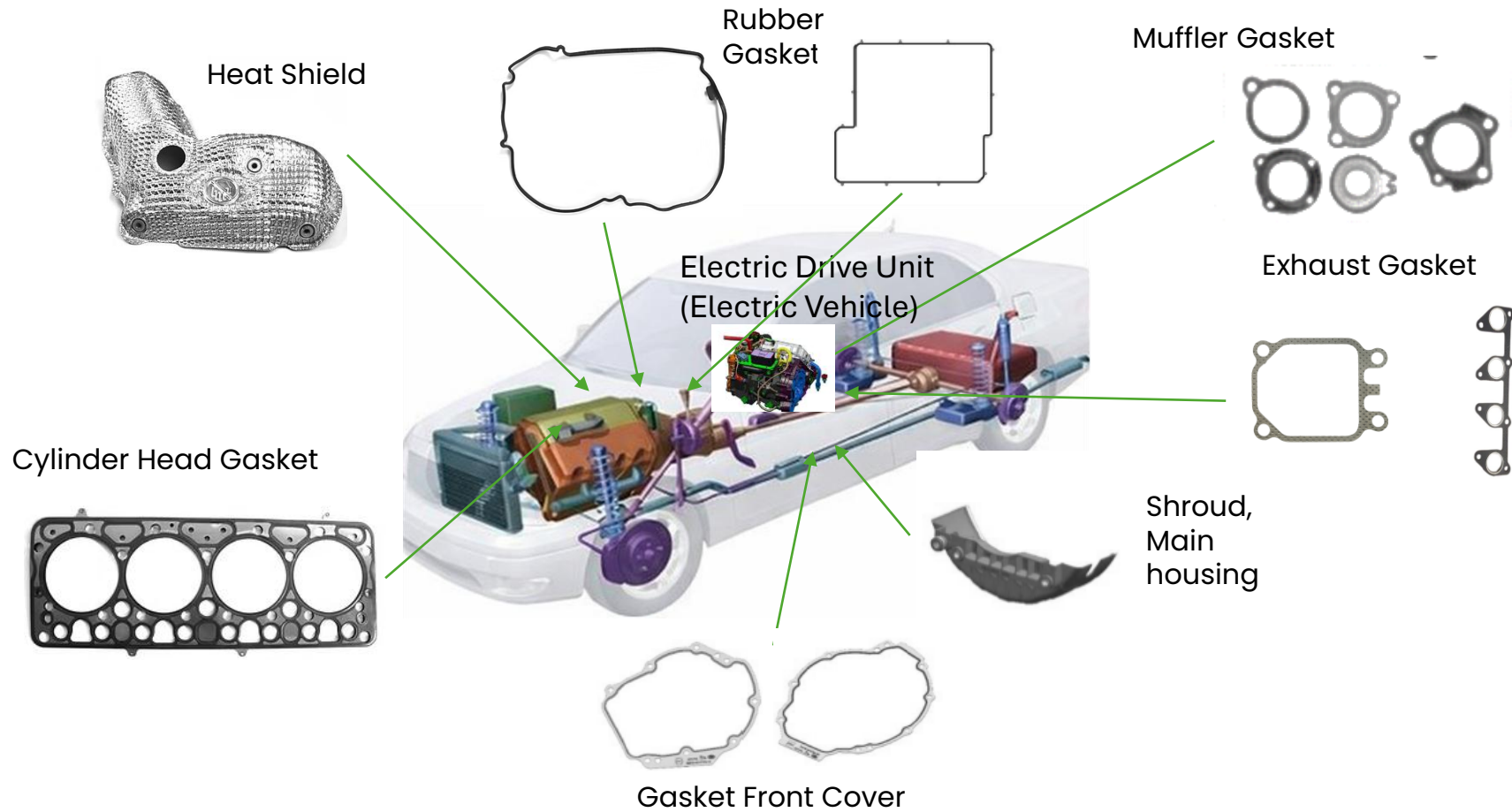
✓ FY27: **INR 103 Crs.**

Product Profile

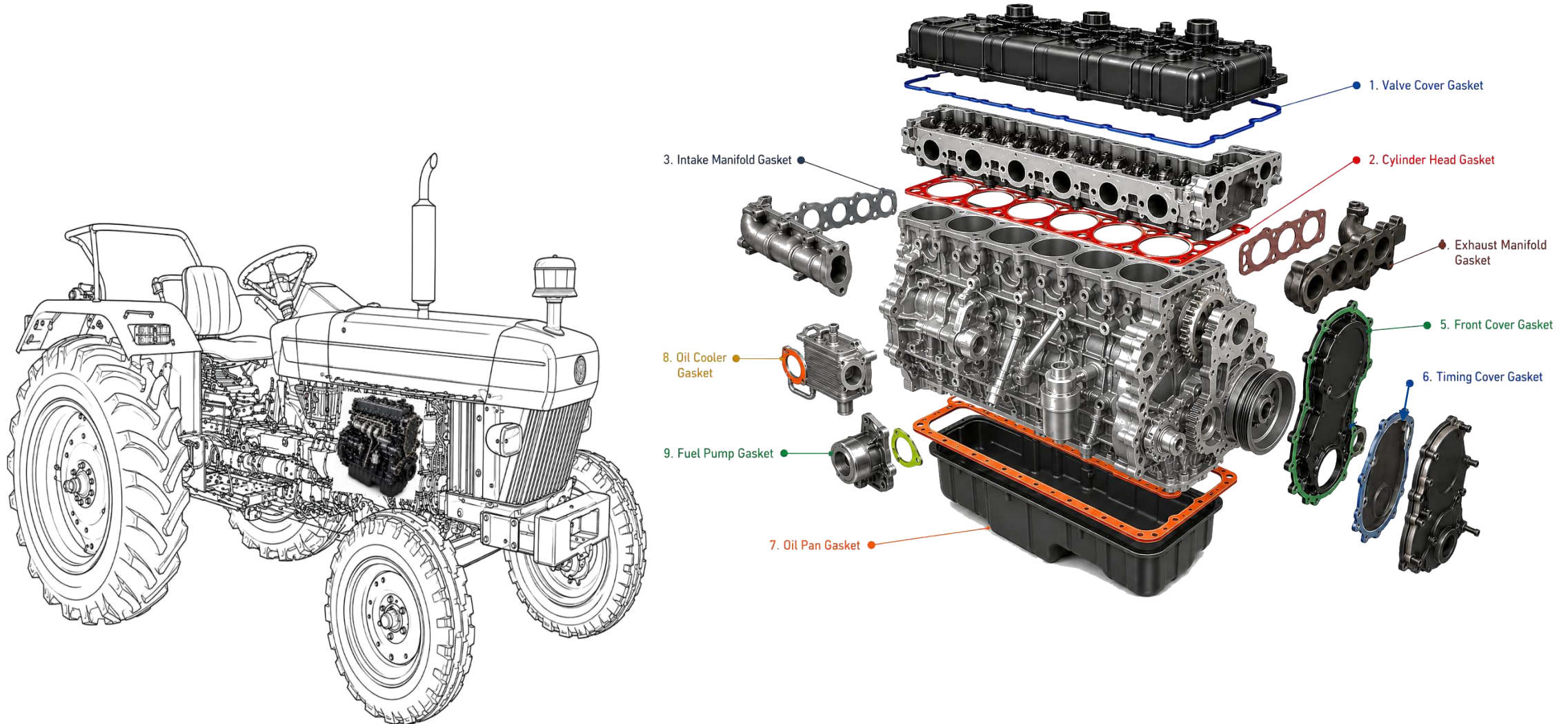
Product Profile – Gasket Division (1/4)



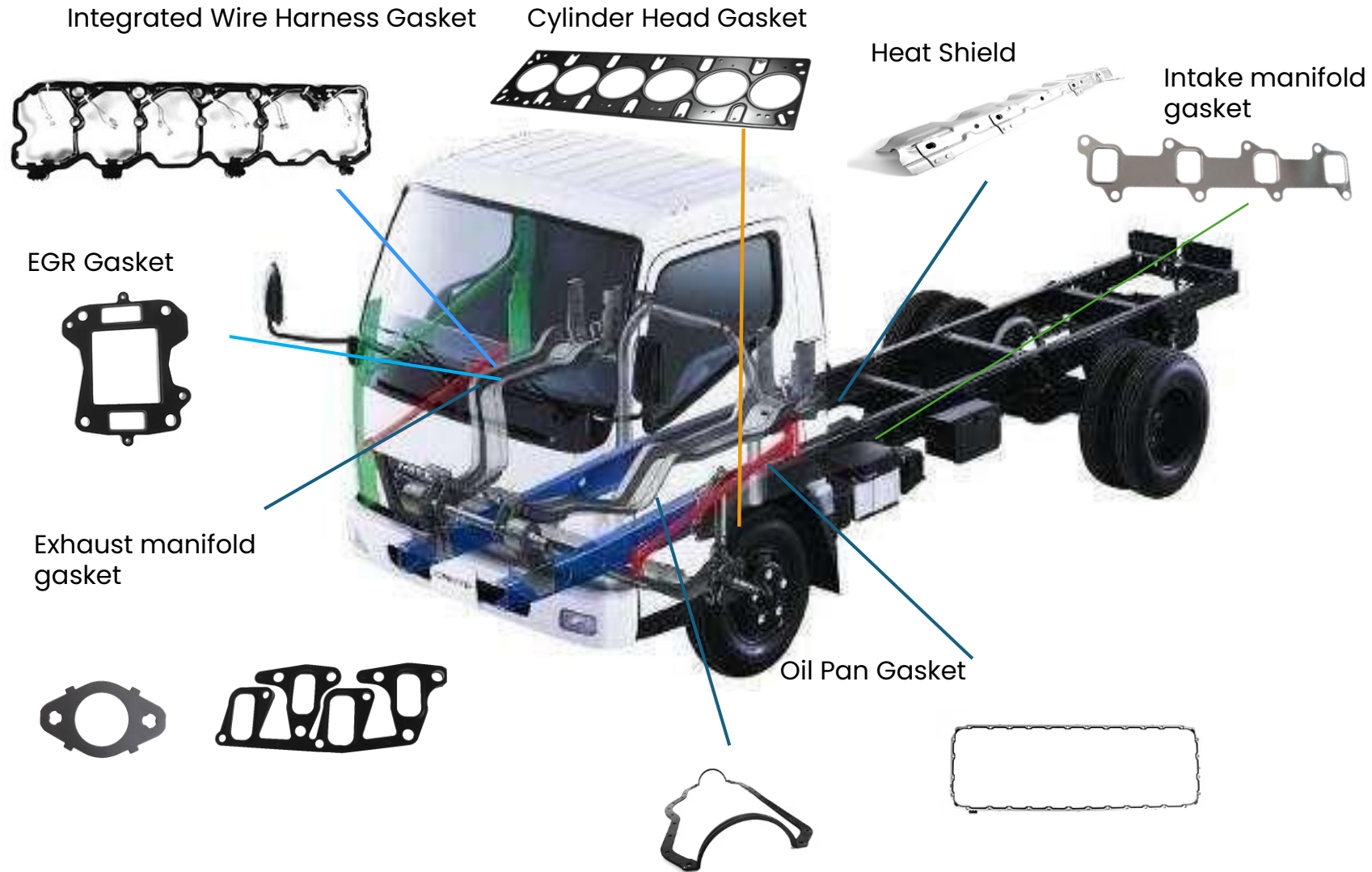
Product Profile – Gasket Division (2/4)



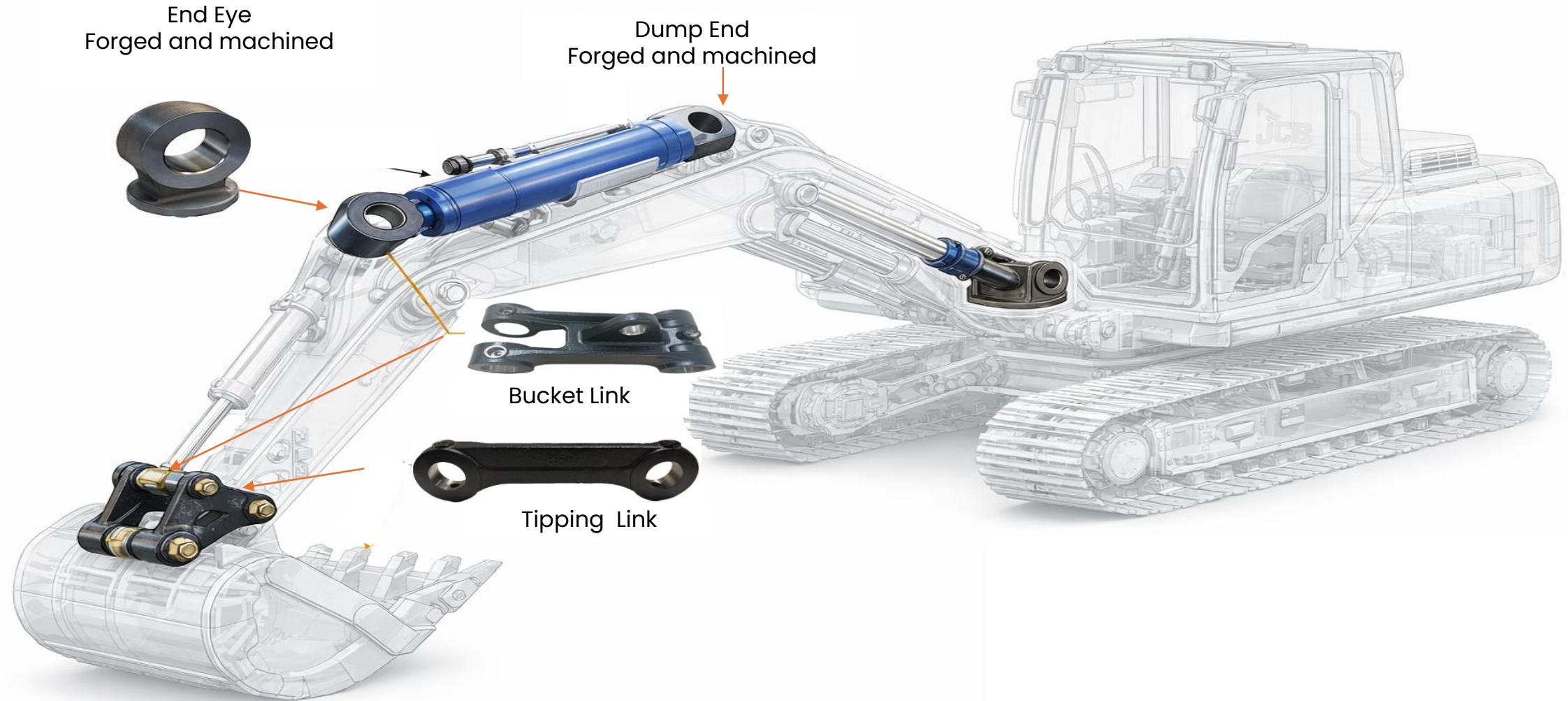
Product Profile – Gasket Division (3/4)



Product Profile – Gasket Division (4/4)



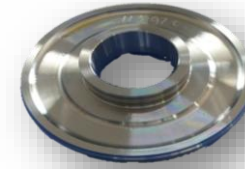
Product Profile – Forging Division



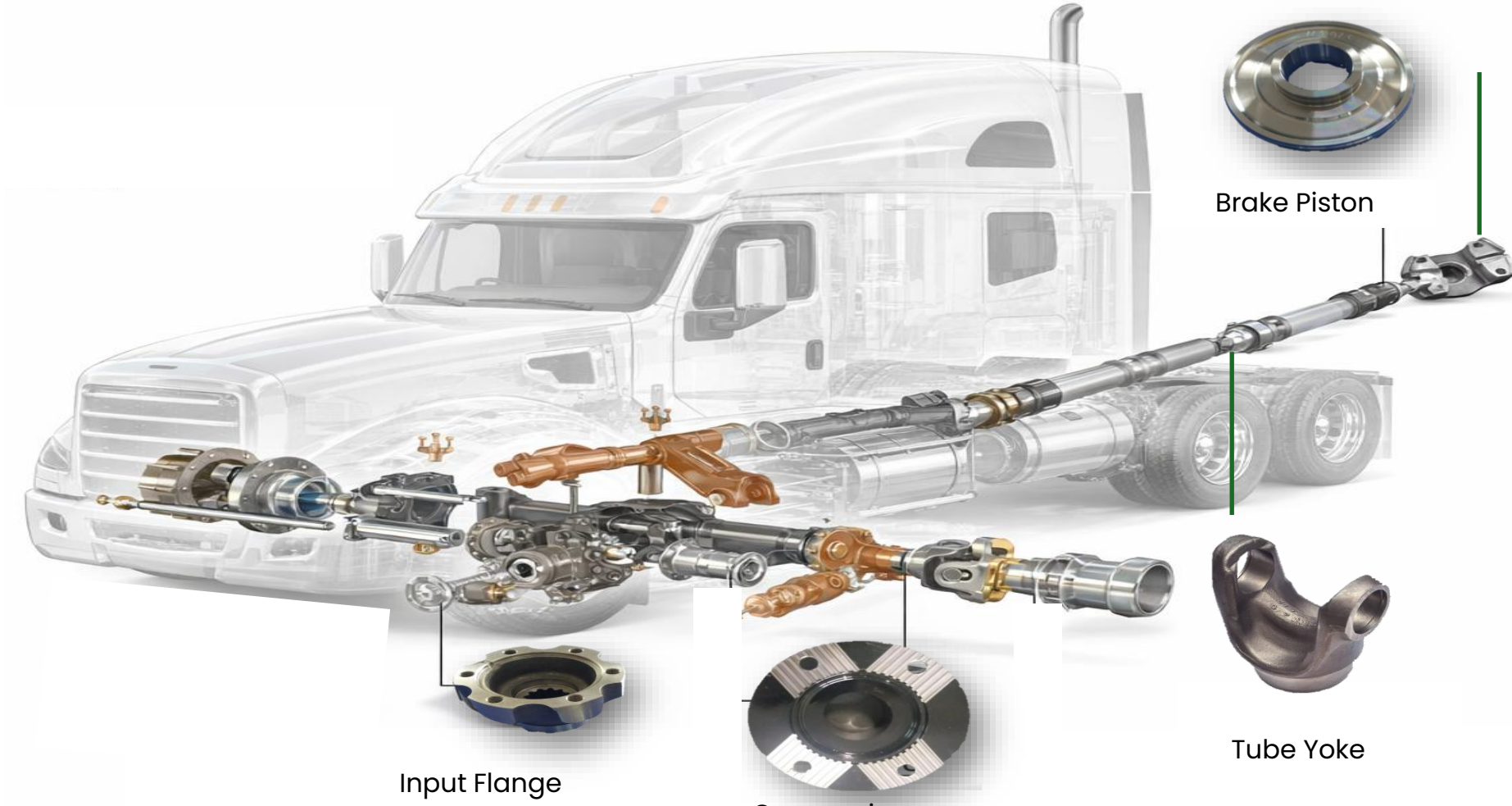
Product Profile – Forging Division



End Yokes



Brake Piston



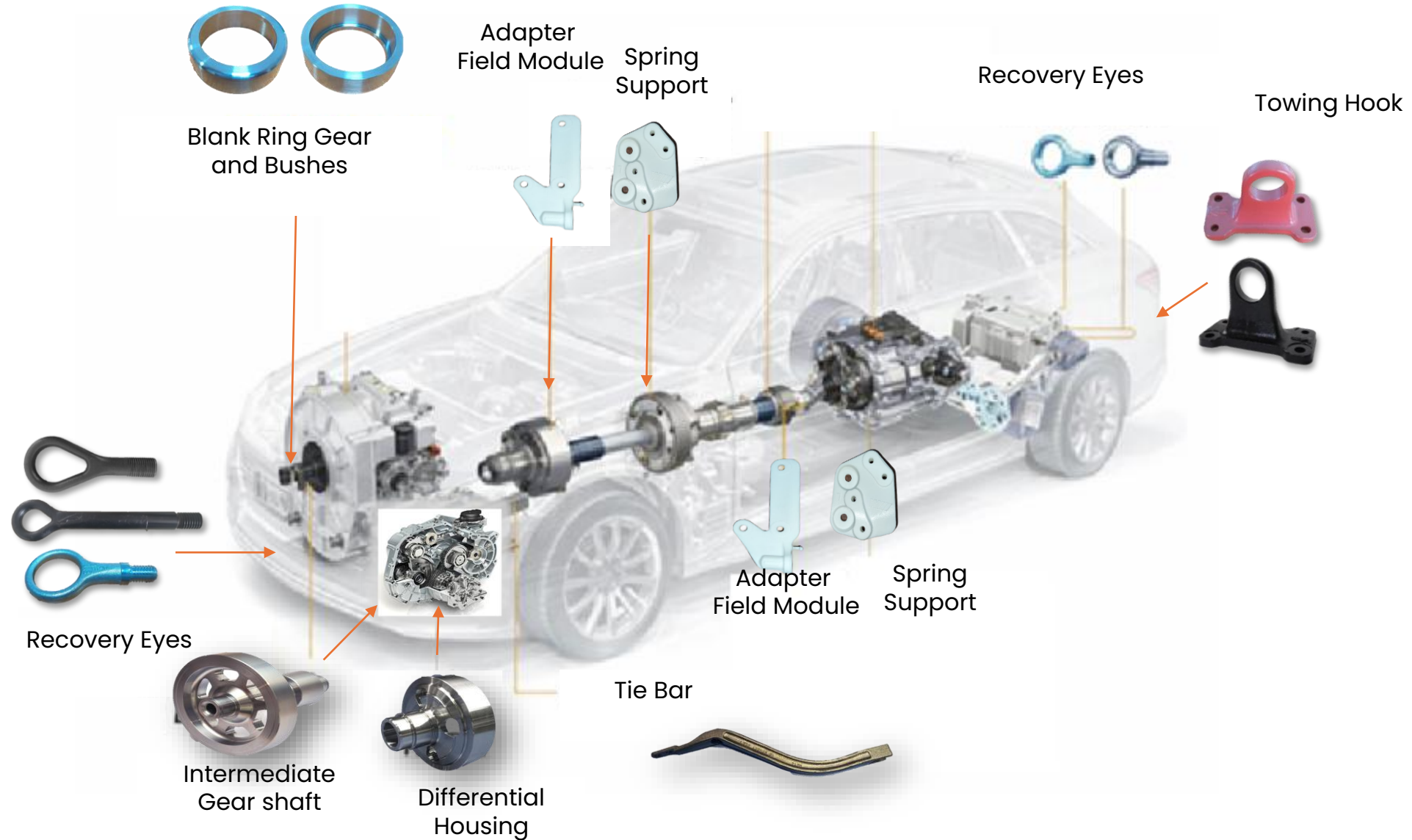
Input Flange

Companion
Flange

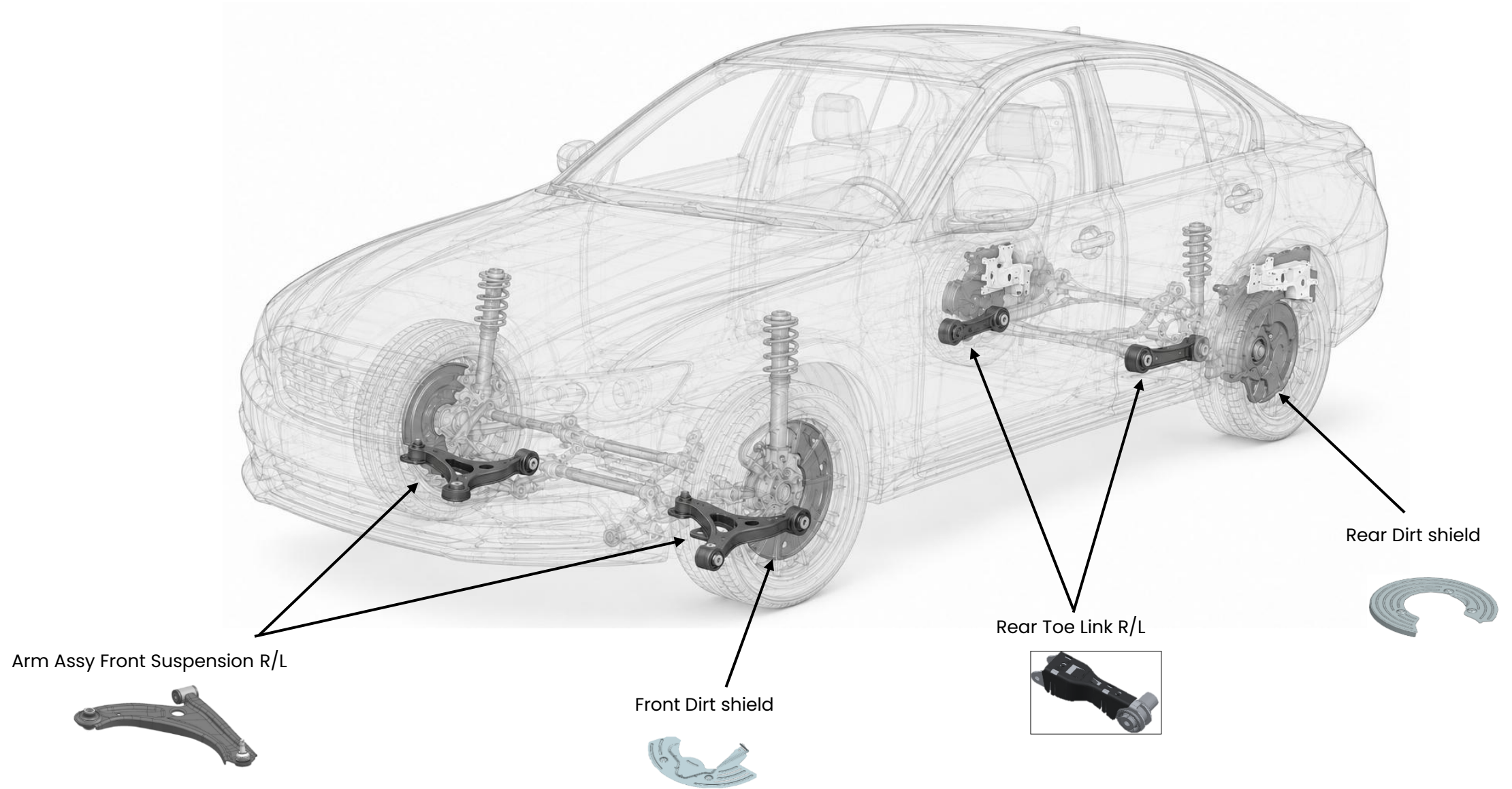


Tube Yoke

Product Profile – Forging Division

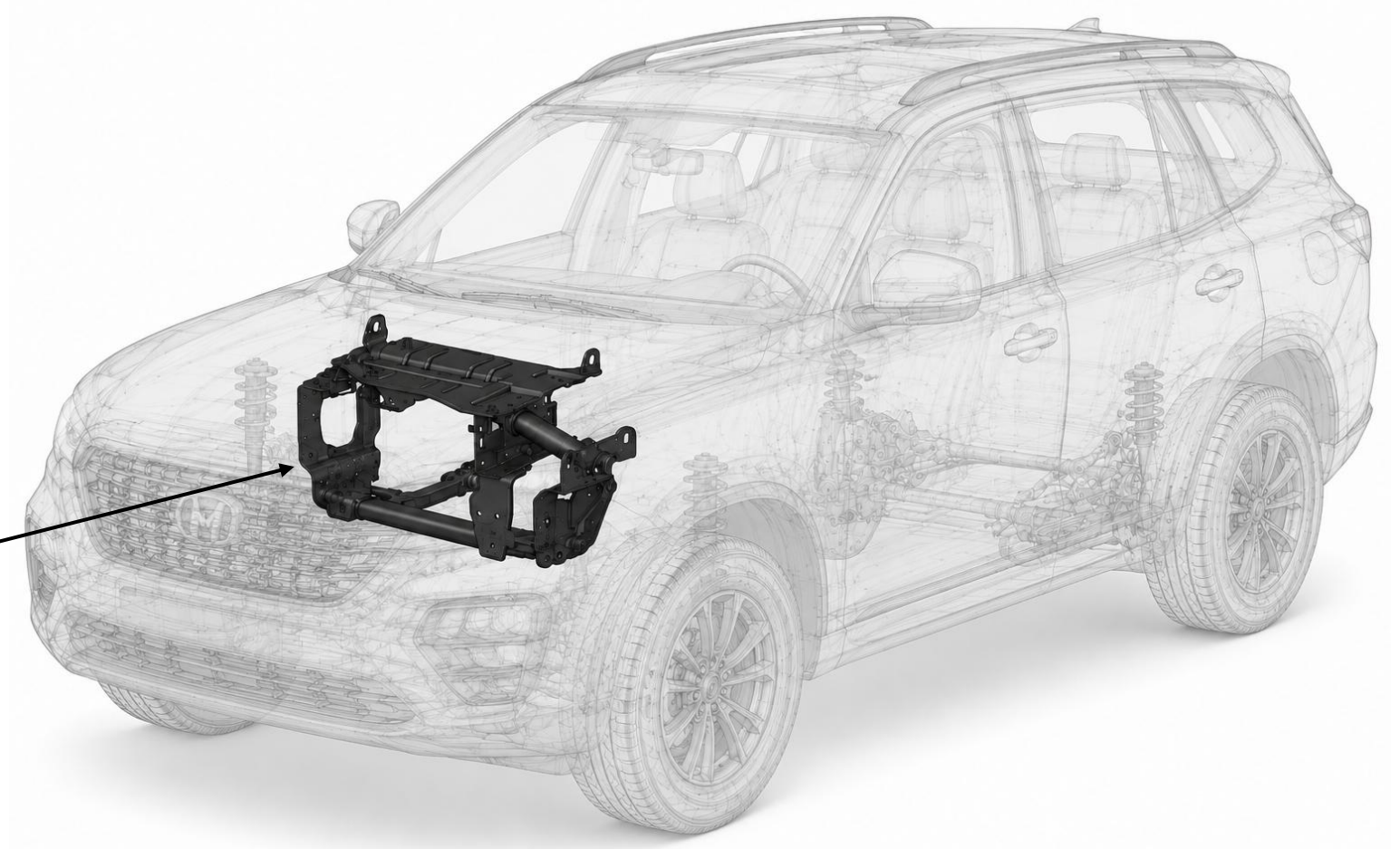


Product Profile – MTCS (1/2)



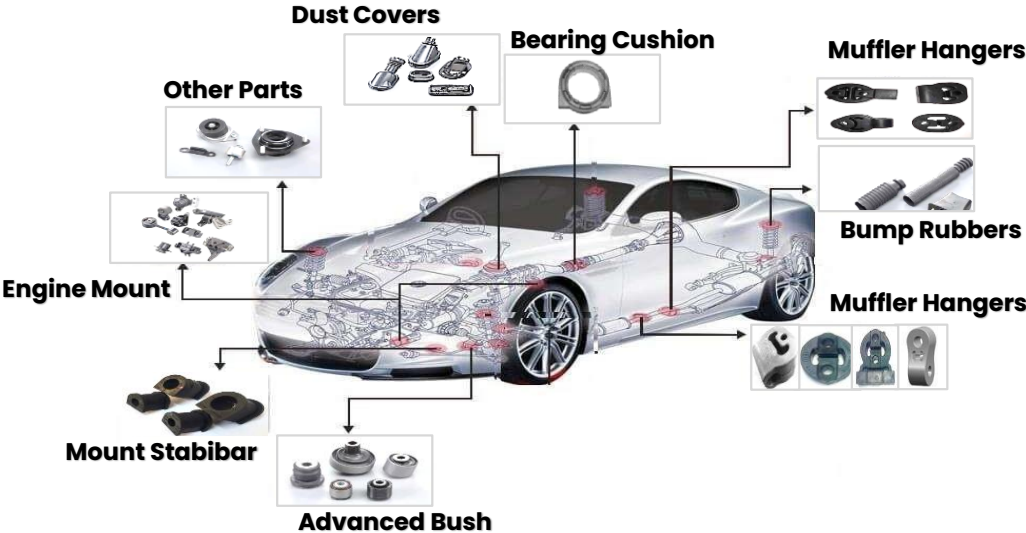
Product Profile – MTCS (2/2)

Front Cradle for EV

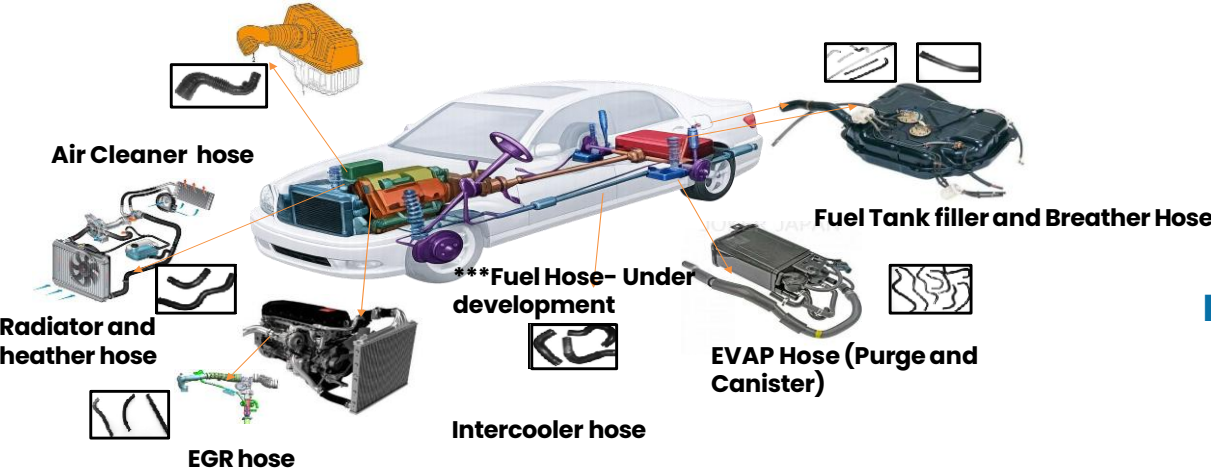
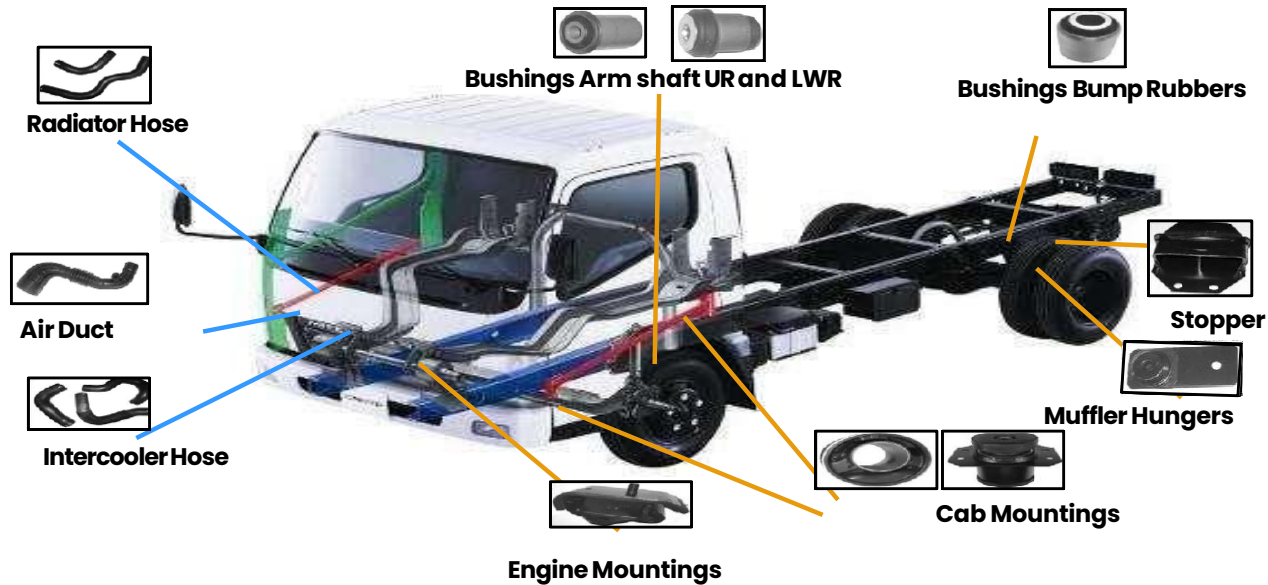


Product Profile – TMR

Variation control parts in Passenger Car



Parts for Truck



Rubber Hose in Passenger Car

Annexures

Strong Board of Directors

Visionary Promoter team with Decades of Industry Experience



Mr. Naresh Talwar

Non Executive Director



Mr. Umesh Talwar

Chairman



Mr. Varun Talwar

*Vice Chairman &
Managing Director*



Mr. Anuj Talwar

Managing Director



Mr. Navin Juneja

Director & Group CFO



Mr. Vidur Talwar

Non-Executive Director

Diverse and Experienced Independent Board bringing Domain Expertise



Mr. Pratham Mittal

*Independent
Director*



Mr Rakesh Vohra

*Independent
Director*



Mr. Tarun Singhal

*Independent
Director*



Mrs. Priyanka Gulati

*Independent
Director*



Mr. Ajay Kumar Vij

*Independent
Director*

Executive Management Team

Mr. Ashish Gupta CEO

- He holds a BE degree and has over 35 years of experience with manufacturing companies in India, Europe & CIS

Mr. Manish Khanna Chief Financial Officer

- A Qualified CA and MBA
- He has over 18 years of experience with LeeBoy India Constructions, Doosan Infracore, Escorts Construction Equipment and Amforge Industries

Mr. Suresh Sharma President – Gaskets Division

- He is an engineer and MBA (Operations)
- He has over 26 years of experience in the Auto Components sector and has worked with Munjal Showa, Endurance, JBM Auto and Omax Auto

Mr. Vivek Singh President – Forging Division

- He holds a Mechanical Engineering degree and has a rich experience in manufacturing of more than two decades in varied sectors including Auto & Auto component, Railway signaling & Telecom, Geo Info Systems & IT technology and Powertrain.

Mr. Masaru Morisaki Director – TMR

- He has rich experience in Auto Industry and is actively overseeing Company's performance, participating from Marugo Rubber Industries, Japan.

Mr. Vineet Gupta Business Unit Head – MTCS

- He holds a Master Degree in Business Administration and bachelor degree in Mechanical engineering and has over 23 years of experience. He was earlier Head of Business Development and Supply Chain of Marelli Talbros Chassis systems Pvt Ltd.

Mrs. Seema Narang Company Secretary

- She has over 30 years of experience in the secretarial department and has worked with Whirlpool of India and Aksh Optifibre Limited

Awards & Recognition



Appreciation for sustaining 4 star rating



Zero defect performance award 2023-24



Implementation of occupational health & Safety Management System



ACMA Excellence Award



JCB – Export Excellence



CCQC – 2025



Kirloskar New Product Development Award



Kaizen Award by CII



EEPC – Export Excellence Award



Recognition for Achieving

Historical Consolidated Profit & Loss Statement

Particulars (Rs. Crores)	FY26	FY25	FY24
Revenue from Operations	870.0	827.1	778.3
Other Income	18.5	17.7	12.6
Total revenue from Operation	888.5	844.7	790.9
Raw Material	451.0	429.4	422.5
Employee Cost	99.5	92.3	81.1
Other Expenses	183.0	175.9	160.0
EBITDA	155.1	147.3	127.2
EBITDA Margin	17.5%	17.4%	16.1%
Depreciation	32.7	31.9	25.9
EBIT	122.4	115.4	101.3
EBIT Margin	13.8%	13.7%	12.8%
Finance cost	13.2	13.7	13.3
Share of Profit from JVs	0.0	17.7	16.2
Profit before Tax (Before Exceptional Items)	21.7	119.4	104.2
Tax	130.9	25.0	21.3
Profit After Tax (Before Exceptional Items)	26.8	94.4	82.9
PAT Margin %	11.7%	11.2%	10.5%
Exceptional items	0.0	0.0	42.5
Tax on Exceptional Items	0.0	0.0	15.4
Profit After Tax	104.1	94.4	110.0
PAT Margin %	11.7%	11.2%	13.9%

Historical Consolidated Balance Sheet

ASSETS (Rs. Cr.)	Mar-26	Mar-25	Mar-24
Non-current assets			
Property, plant and equipment	224.9	217.7	209.0
Capital work in progress	21.7	22.7	7.3
Investment property	2.3	2.5	2.7
Intangible assets	0.4	0.3	0.6
Investments accounted for using the equity method	84.3	64.0	47.4
Financial assets			
Investments	162.2	145.4	138.4
Other financial assets	7.2	3122	70.7
Current Tax Assets	1.5	1.7	3.3
Other non-current assets	4.4	3.5	6.7
Non-Current Assets	509.1	489.0	486.0
Current assets			
Inventories	145.9	125.9	126.8
Financial assets			
Trade receivables	282.2	245.7	210.3
Cash and cash equivalents	35.8	14.8	2.4
Bank balances other than Cash and Cash equivalents	78.0	48.2	2.8
Loans	0.5	1.6	2.7
Other financial assets	1.6	1.9	1.6
Other current assets	32.1	23.5	24.2
Current Assets	576.0	461.5	370.8
TOTAL - ASSETS	1085.1	950.5	856.7

EQUITY AND LIABILITIES (Rs. Crs.)	Mar-26	Mar-25	Mar-24
Equity			
Equity Share capital	12.3	12.3	12.3
Other equity	730.5	620.3	524.8
Shareholders' Funds	742.9	632.6	537.2
LIABILITIES			
Non-current liabilities			
Financial liabilities			
Borrowings	2.0	3.6	3.4
Lease Liabilities	6.0	8.0	9.9
Other financial liabilities	0.2	0.5	0.3
Provisions	2.8	2.7	2.1
Deferred tax liabilities (net)	37.4	34.7	33.5
Other non-current liabilities	0.4	0.2	1.1
Non-Current Liabilities	48.8	49.6	50.2
Current liabilities			
Financial liabilities			
Borrowings	72.9	79.5	82.8
Lease Liabilities	2.8	2.7	2.6
Trade payables	199.4	169.6	167.7
Other financial liabilities	11.5	8.0	8.6
Other current liabilities	5.6	7.2	6.3
Provisions	1.3	1.4	1.3
Current tax liabilities (net)	0.0	0.0	0.0
Current Liabilities	293.4	268.3	269.3
TOTAL - EQUITY AND LIABILITIES	1085.1	950.5	856.7

Historical Consolidated Cash Flow Statement

Particulars (Rs. Crores)	FY26	FY25	FY24
PBT	130.9	119.4	146.7
Adjustments	13.7	16.7	-23.5
Operating profit before working capital changes	144.6	136.2	123.2
Changes in working capital	-32.8	-32.3	-33.7
Cash generated from operations	111.9	103.8	89.4
Direct taxes paid (net of refund)	-27.2	-23.8	-22.7
Net Cash from Operating Activities	84.7	80.0	66.7
Net Cash from Investing Activities	-35.9	-44.7	-51.8
Net Cash from Financing Activities	-27.8	-22.9	-17.9
Net Change in cash and cash equivalents	21.0	12.5	-2.9
Opening Cash Balance	14.8	2.4	5.3
Closing Cash Balance	35.8	14.8	2.4



Driving Future Leadership

THANK YOU !

For further information, please contact:

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